



DE MATTHEIS REAL ESTATE, LLC  
110 FAIRVIEW AVENUE SUITE 1, VERONA, NJ 07044  
PHONE 973-857-1650 ❖ FAX 973-857-4266 ❖ WWW.DEMATTHEISRE.COM

## Services for Banks and Financial Institutions

De Mattheis Real Estate (DRE) specializes in the stabilization and purchase of non-performing assets. We handle a range of asset categories which include: office buildings, apartment complexes, retail shopping centers and medical facilities.

Learn more about DRE and how we can help you by reviewing our website [www.DeMattheisRE.com](http://www.DeMattheisRE.com)



*Before*

### **Park Ridge Manor Apartments**

*This property consists of 33 one bedroom apartments, which underwent extensive interior and exterior renovations.*



*After*

## Our services include:

- Construction management of partially completed projects, with DRE providing the necessary capital to acquire the asset upon completion
- Property rehabilitation and stabilization
- Asset evaluation and repositioning
- Negotiating and expediting the approval and permitting process
- Property acquisition and disposition strategies
- Loss Mitigation and maximization of profit potential
- Pre-foreclosure stabilization

With its unique resources and talent, **DRE** is positioned to be *your outsource partner for all your real estate needs.*



**Steven A. De Mattheis**  
**CEO & Managing Partner**

Steve has been involved with real estate acquisition, development, construction and property management since 1986. His current responsibilities include the planning and execution of new acquisitions, as well as the development, renovation and repositioning of assets for De Mattheis Real Estate.

(Ph) 973-857-1650  
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Email: [Steve@demattheisre.com](mailto:Steve@demattheisre.com)

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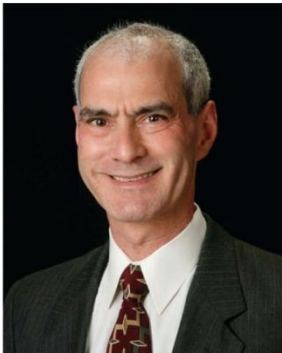


**Joseph Gore**  
**Financing and Acquisitions**

Joe has over 25 years of experience in the real estate finance industry with a focus on providing creative capital for commercial real estate opportunities. He has successfully arranged approximately \$1,000,000,000 of commercial real estate transactions. Joe is presently working with financial institutions to facilitate the disposition of distressed notes to private investors.

Email: [JGore@demattheisre.com](mailto:JGore@demattheisre.com)

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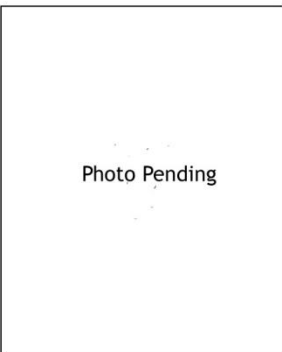


**David T. Black**  
**Accounting and Financial Services**

David provides a critical advantage to our organization with expert advice and analysis pertaining to our real estate acquisitions, partnership agreements and overall accounting operations. With over 25 years of experience, he has successfully structured numerous transactions that satisfy both the seller's and the purchaser's objectives and needs.

Email: [DBlack@demattheisre.com](mailto:DBlack@demattheisre.com)

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**Glenn P. Milgraum, Esq.**

Glenn has more than 20 years of experience in all facets of real estate including acquisitions, dispositions, ownership structuring, financing and leasing. Glenn also specializes in litigation both in New York and New Jersey which subjects include but are not limited to: Real Estate and Property Disputes; Co-op and Condo Disputes; Restrictive Covenants; Mortgage Fraud; Commercial Litigation and Collection; Matrimonial Disputes (Divorce, Custody, etc.); Commission and Non-compete Disputes; Dissolution of corporations and partnerships; Estate Disputes; and other general grievances.